

Rep Earnings Projection — 12 Month Model

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COMMISSION STRUCTURE RECAP

40% Close Bonus	Paid at signing. \$700 per Growth client.
20% Training Retro	Paid at month 2 if client active. \$350 per Growth client.
40% Retention Bonus	Paid at month 6 if client active. \$700 per Growth client.
10% Residual	Monthly on active book. Starts month 2. \$175/mo per Growth client.
15% Tier	15+ lifetime deals. \$263/mo per Growth client.
20% Elite Tier	20+ lifetime deals. \$350/mo per Growth client.
25% Elite	Top MRR rep company-wide. \$438/mo per Growth client.

12-MONTH PROJECTION — 4 DEALS/MO, GROWTH PLAN (\$1,750 MRR)

Mo	New Deals	Active Book	Close \$	Retro \$	Retention \$	Residual \$	Month Total
1	4	4	\$2,800	\$0	\$0	\$0	\$2,800
2	4	8	\$2,800	\$1,400	\$0	\$700	\$4,900
3	4	12	\$2,800	\$1,400	\$0	\$1,400	\$5,600
4	4	16	\$2,800	\$1,400	\$0	\$2,100	\$6,300
5	4	20	\$2,800	\$1,400	\$0	\$2,800	\$7,000
6	4	24	\$2,800	\$1,400	\$2,800	\$3,500	\$10,500
7	4	28	\$2,800	\$1,400	\$2,800	\$4,200	\$11,200
8	4	32	\$2,800	\$1,400	\$2,800	\$4,900	\$11,900

9	4	36	\$2,800	\$1,400	\$2,800	\$5,600	\$12,600
10	4	40	\$2,800	\$1,400	\$2,800	\$6,300	\$13,300
11	4	44	\$2,800	\$1,400	\$2,800	\$7,000	\$14,000
12	4	48	\$2,800	\$1,400	\$2,800	\$7,700	\$14,700
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Total 12-month earnings: \$114,800 at 4 deals/month on Growth plan. Residual income at month 12: \$7,700/mo passively.