NexorLink

Complete before your first sales call

Rep Launch Checklist

nexorlink.com · richard@nexorlink.com · +1 (786) 550-3307

Complete every item before you start prospecting. Skipping setup steps will cost you deals. This takes about 2 hours total.

PORTAL & PROFILE

- ■ Log into portal at nexorlink.com/portal
- ■ Fill in full legal name in My Profile
- ■ Add your cell phone number (required for on-duty calls)
- ■ Select your preferred payment method and add payment details
- ■ Click Save Changes and Save Payment Info
- ■ Sign your Rep Commission Agreement at nexorlink.com/sign-rep.html

KNOW THE PRODUCT

- ■ Call demo line +1 (786) 550-3307 and speak in English
- ■ Call demo line again and speak in Spanish
- ■ Read the Demo Script PDF from start to finish
- ■ Practice the 5-step demo out loud (no audience needed — just say it)
- ■ Memorize the 3 most common objections and your responses
- ■ Know the price of every plan and your commission on each

SALES TOOLS READY

- ■ Download Sales One-Pager from portal Resources tab
- ■ Download Pricing Guide from portal Resources tab
- ■ Download Demo Script from portal Resources tab
- ■ Save demo line in your phone as "NexorLink Demo"
- ■ Have nexorlink.com bookmarked on your phone and iPad

■ Know the client signing link: nexorlink.com/sign-client.html

FIRST LEADS READY

■ Add at least 10 leads to your portal Leads tab before first call

■ Research each lead — know their business name and industry

■ Find the decision maker name for each (Google or call ahead)

■ Sort leads by plan potential (larger practices = higher MRR)

■ Toggle ON DUTY in your portal dashboard when ready to receive transfers

Once this checklist is complete, call richard@nexorlink.com at +1 (786) 550-3307 and let him know you are ready to start. He will answer any final questions and give you the green light.